

Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00036 050129Z

12

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 003058

R 050100Z MAR 76
FM AMCONSUL SAPPORO
TO SECSTATE WASHDC 347
INFO AMEMBASSY TOKYO
USDOC WASHDC

UNCLAS SAPPORO 0036

E.O. 11652: N/A

TAGS: BFOL, JA

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/05/P0019
2. 030476
3. L. FARRAR
4. 588 JAPAN
5. ID
- 6A. REPLY TO --
- 6B. MR. KENJI FURUYA, MANAGER, TRADE DEPT.
- 6C. HOKKAI JIDOSHA KOGYO K.K. 1, HIGASHI 4-CHOME, OHDORI,
CHUO-KU SAPPORO 060 JAPAN
7. CABLE: FORD HOKO SAPPORO TEL: 011-241-2161 TELEX: 0932-819
8. --
9. 104-11 9A. DIRECT SALE AND EXCLUSIVE DISTRIBUTORSHIP
10. DESCRIPTION:
3714198-0000, TIRE CHANINS MADE OF PLASTIC.

HJK ESTABLISHED IN 1934 ACTED AS AN IMPORTER AND AUTHORIZED
DEALER OF FORD MANUFACTURED AUTOMOBILES, PARTS AND ACCESSORIES
UNTIL AUGUST 1974 WHEN FORD JAPAN, LTD WAS ESTABLISHED, SALES
TERRITORY: HOKKAIDO, HJK NOW ACTS AS WHOLESALE OF IMPORTED AND
DOMESTIC AUTO PARTS, ACCESSORIES, GARAGE EQUIPMENT INCLUDING
CLEANERS, TESTING AND MEASURING DEVICES, AND HAND TOOLS, HOME-USE
AIR CONDITIONERS AND HEATING UNITS, AND GOLF COURSE EQUIPMENT,
EMPLOYS 210 CAPITAL: 160 MILLION YEN. SALES TURNOVER LAST YEAR
AMOUNTED TO FIVE BILLION YEN. ONE MILLION DOLLAR'S WORTH OF
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AMERICAN PRODUCTS WAS IMPORTED IN LAST 18 MONTHS, HJK IS WELL

REGARDED FIRM MAINTAINING GOOD RELATIONS WITH BANKS. IT
PREFERS PRODUCT LITERATURE, PRICE QUOTATIONS AND TERMS.IFARRAR

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Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
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Draft Date: 05 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976SAPPOR00036
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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From: SAPPORO
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Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Content Flags:
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Margaret P. Grafeld
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Review Referrals: n/a
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Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BFOL, JA
To: STATE
Type: TE
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